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Smart Cities Toward the future of manufacturing

Thailand and the world economy are changing. As a supportive partner to the government of Thailand, AMATA Corporation PCL continues to change with them. AMATA continues to explore opportunities to pursue increased economic growth while also encouraging innovation and sustainable technology. One such opportunity has emerged in the form of the "Smart City": a single business location providing for integration of manufacturing, assembly, and processing, while minimizing environmental impact and enhancing quality of life. In the modern Smart City, workers, managers, and investors come together in one site and use state-of-the-art technology to achieve new levels of efficiency and environmental sensitivity.

Located in Chonburi, within Thailand's Eastern Economic Corridor (EEC), AMATA's 42-square kilometer Nakorn industrial city has grown into a leading economic presence within Thailand. Collectively, AMATA Thailand's industrial estates together cover 80 square kilometers and employ over 200,000 workers, contributing US\$40 billion annually to Thailand's GDP (based on current currency rates). With this existing industrial presence and its experience in serving clients from around the world, AMATA hopes to use AMATA Smart City expansion to continue to serve its clients by providing cutting edge manufacturing services to its corporate clients, both domestic and international.

for manufacturing, energy, and transportation. The next phase in building toward a new Smart City will introduce "smart manufacturing" and "smart energy" processes, among others. Future developments will include AMATA's planned "EduTown" and "MediTown", making use of superior educational pool available in Thailand. If completed as currently planned, AMATA's eventual Smart City will stand ready to provide integrated technological solutions across the whole spectrum of industries and economic sectors, offering AMATA's clients an efficient, cost-effective site to combine manufacturing and assembly sites within a single integrated location, streamlining production and minimizing both economic inefficiency and impact to the environment.

AMATA Smart City will present AMATA's clients the opportunity to participate in the Thailand 4.0 model in order to deliver smart solutions within an efficient ASEAN manufacturing hub. Thailand's manufacturing presence offers numerous advantages to potential business partners, including easy access to the Southeast Asian market and diversification of supply outside of manufacturing centers such as China. Further, by bringing together stakeholders to a centralized production location, the Smart City project promises to facilitate innovation and creative solutions that depend on central cooperation.



"AMATA Beyond – Think beyond your products and connect beyond your markets with AMATA Smart City! Partner with us today!"

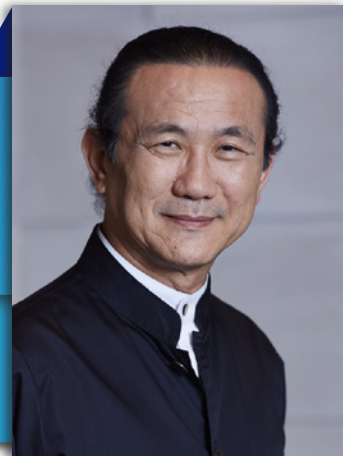
**Lena Ng,
Chief Investment Officer,
AMATA Corporation PCL.**

New governmental initiatives promise to facilitate AMATA's development of AMATA Smart City. Following the success of the "Thailand 3.0" program, the country continues to push forward with the new initiative of "Thailand 4.0." Building upon the earlier model's emphasis on industrial production, the Thailand 4.0 program aims to expand Thailand's innovative knowledge-sharing sector with a focus on creative technology and environmental sustainability. A key step in AMATA's plan within the Thailand 4.0 program is AMATA Nakorn, Chonburi industrial city, which is already an international hub

Many of AMATA's strategic partners are already seeing the benefits of AMATA Smart City model. In early 2017, AMATA had agreed on key collaboration areas with the city of Yokohama. Yokohama will share its expertise and knowledge in accelerating the transformation of AMATA into a Smart City. Deputy Mayor Katsunori Watanabe welcomed a senior Thai delegation to Yokohama to commemorate the collaboration in May 2017. As Japanese investors constitute the majority of foreign direct investment in Thailand, this collaboration continues a longstanding relationship with an important strategic partner. "Close to 60% of our clientele

"AMATA Beyond – The transformation into a Smart City will open a whole new chapter for AMATA. We aim to drive Thailand's economy together to build a better society for enriching quality of life. AMATA Beyond is a great opportunity for everyone to establish new connections and look for opportunities. Don't miss it!"

**Vikrom Kromadit,
Chief Executive Officer,
AMATA Corporation PCL.**



are Japanese," AMATA CEO Vikrom Kromadit noted, adding that the company's visit presented an opportunity "to deepen the relationship with Yokohama City and set the stage for the Smart City collaboration between Japan and Thailand."

AMATA continues to strengthen its business relationships across the region. In November 2017, the city of Incheon, Republic of Korea, entered a memorandum with AMATA to study potential areas of collaboration in the development of a Korean Smart City Zone in AMATA Nakorn. South Korea is the eighth largest source of foreign investment in Thailand, with THB 8.9 bn. in 2016, and over 300 Korean companies conducting business within Thailand, making the Incheon partnership vital to not only AMATA's but also Thailand's continued success. Korea also ranked first in global R&D intensity with a significant 4.7% of their GDP spent on R&D. AMATA Smart City will leverage on Incheon's experience in building Incheon Smart City to enhance R&D cluster in AMATA Nakorn.

One significant business partner outside of Asia is the Saab Group. The late AMATA Chairman Dr. Surin Pitsuwan visited Hammarby, Sweden, the site of a new project analogous to AMATA's Smart City. He was specially hosted by Saab Group. Hammarby Smart City "presents a model of sustainability by converting an industrial area into a modern and eco-friendly

district," said Dr. Surin, emphasizing the benefits of Smart City development for both nations. The cooperation between AMATA and Saab also presents business opportunities in various areas in the Smart City and Aerospace City elements. "With increasing numbers of Gripen Fighter planes being used in the ASEAN region, and additional Gripen aircraft to the Royal Thai Air Force," senior Saab advisor Arne Heden noted, there is greater need for a manufacturing and training presence in Thailand. He continued, "Saab also sees potential for cooperation with AMATA regarding Smart Cities."



Armed with the facts surrounding AMATA's benefits to partners both overseas and within Thailand, the government has supported AMATA's Smart City concept as an instrumental step toward the economic future. The Ministry

“AMATA Beyond – Beyond stands for our journey to progress to new levels to meet the needs of ever-changing technology and to be able to provide a city that is up-to-date and responsibly sustainable. It also stands for reaching out to new frontiers in countries nearby such as Vietnam, Myanmar, and Laos – an exciting journey lies ahead of us.

Come and join us!!!!”

Somhatai Panichewa,
Chief Executive Officer,
AMATA VN PCL.



“AMATA Beyond – AMATA always looks for ways to make tomorrow better than today. Smart Cities will offer our tenants and new investors the environment where technology, innovation and R&D can be fostered and where the management and disposal of resources is not only guaranteed, but environmentally friendly and sustainable. In addition, we will continue to provide an even more extensive range of (smart) services to our tenants to help them become more efficient. Their success is our success; the two go hand in hand.”

Viboon Kromadit,
Director and Chief Marketing Officer,
AMATA Corporation PCL.



Smart Manufacturing

Introducing the Hitachi High-Tech smart factory project

Hitachi High-Technologies Corporation, the Japanese firm, has begun exploring opportunities to build and develop locations as “smart” manufacturing locations in Thailand, including a notable partnership with AMATA to share knowledge between the two firms regarding their respective experiences involving smart cities. In the final stages of the partnership, the two companies will explore a shared factory project to operate as a smart facility in Thailand.

Reflecting both AMATA's economic success in operating industrial parks within Thailand and Hitachi High-Tech's experience with technological excellence, the two companies announced their collaboration on a proof-of-concept project to explore and eventually to develop a Smart City within Thailand. Upon completion of the project, both firms expect to derive valuable commercial experience in developing and managing their respective manufacturing projects in the near future and thereafter.

Asked about particular attractions to working with AMATA, Mr. Hashimoto cites the company's collaborative approach and its “All-Win” philosophy, adding that AMATA demonstrates “Thailand's bid to lead high-tech industry in Asean.”

As an experienced operator of industrial estates in Thailand, AMATA offers Hitachi High-Tech invaluable experience and insight into many practical aspects of building and operating locations similar to the planned new facility. “In our experience,” says Mr. Hashimoto, “AMATA's experience in Nakorn should be used as a trial for the new area.” At the same time, Hitachi High-Tech's expertise in manufacturing technology offers substantial opportunities for AMATA to continue developing its own smart city projects. “After the trial of whatever we can do together,” says Mr. Hashimoto, “we want AMATA to apply it to AMATA Nakorn.”

The trial project, or “proof of concept,” is contemplated to result in a state-of-the-art shared manufacturing facility for use by Hitachi High-Tech's clients for their manufacturing needs in Thailand. Making use of Hitachi High-Tech technology, those clients will be able to operate the facility remotely from Japan while making use of Thailand's competitive manufacturing advantages. Especially important will be a factory-wide array of cameras and communication terminals. “Our shared factory enables remote monitoring from Japan by deploying cutting-edge technology,” Mr. Hashimoto says. “This will make it possible to perform various tasks in real time from Japan, including viewing of production conditions and inspection data and issuing instructions to local personnel.” Additionally, conversations can be translated and displayed in the factory simultaneously in both Thai and Japanese. Says Mr. Hashimoto, “We hope these technologies will enable local production with the same level of quality as in Japan, with the aim of locally producing cost-competitive products.”

Hitachi High-Tech currently envisions this smart factory appealing primarily to small and medium enterprises (SMEs). From Mr. Hashimoto's perspective, the advantages and opportunities are obvious. First, “Japan has very, very good technology.” But, he continues, this technology does not create equal opportunities for all businesses, as the investment cost of an individual manufacturing facility acts as a barrier for smaller industrial firms to invest-

ing their manufacturing capacity in Thailand. “Big companies can come to Thailand to make a factory by themselves. However, small and medium enterprises cannot.”

This potential obstacle to SME investment in Thailand inspired Hitachi High-Tech's shared-factory concept for a manufacturing site. Hence, Hitachi High-Tech's planned smart shared factory will present its SME clients the opportunity to make use of Thailand's manufacturing advantages without the full capital investment of an independent factory, while still permitting individualized control of the factory process to each client. “That key point of our shared factory,” says Mr. Hashimoto, is that “instead of them making their own factory, they can use our shared factory.” Hitachi High-Tech's clients may participate in the advantages of Thailand's economy. Additionally, he adds, the smart manufacturing technology streamlines the manufacturing process for their clients. “They don't have to prepare and train their own workers,” he continues, “They need only bring their techniques and technology.”

Hitachi High-Tech is especially excited for the application of its “smart” technology to its clients' business needs beyond the initial step of manufacturing. In the new location, Hitachi High-Tech will also be able to offer its clients assistance with other aspects of their business. Mr. Hashimoto explains, “We will provide local peripheral service solutions for manufacturing such as a convenient portal site, healthcare platform, testing services, and security. This menu of services will attract many foreign companies as well as local companies to AMATA's eventual Smart City.”

According to Mr. Hashimoto, these opportunities will be particularly advantageous in

the new location. “For example, if an elevator manufacturing company needs parts,” he says. “There are many parts to an elevator. Using Japanese technology to manufacture those parts in Thailand,” their clients can then make use of Hitachi High-Tech's management and sales support to expand their business presence within Thailand—and connect to partners and customers nearby, either at AMATA Nakorn or elsewhere in Thailand. “We can find other manufacturing companies in AMATA Nakorn and small Japanese companies to help bridge the gap between our clients' supply and their customers' demand.”

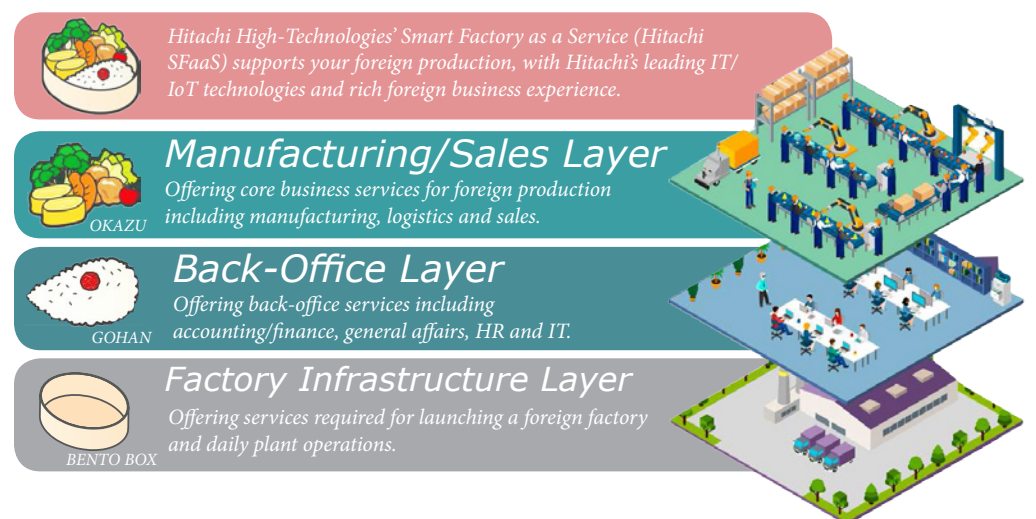
One explanatory concept from Hitachi High-Tech's internal plans makes the concept particularly vivid, analogizing the factory to the traditional Japanese meal of a “bento box,” in which the individual components of a single-portion meal are assembled side-by-side in a portable container.

The essential layer of a manufacturing facility is analogized to the box itself. The second layer of the manufacturing process expands to contain back-office functions, such as HR, IT, and accounting/financial services; this becomes the rice component known as “gohan,” which is nourishing—if not terribly exciting. That excitement comes from the third level of services, such as sales support; in the metaphor, this becomes the meat, vegetables, and other ingredients known as “okazu.” According to this model of Hitachi High-Tech's contemplated facility, these three layers come together to form a comprehensive, integrated process of manufacturing, administration, and management services—or, to borrow the metaphor, the delicious, nourishing parts of an individual meal in the Japanese bento box.



Mr. Junichi Hashimoto

Mr. Junichi Hashimoto, Vice President and Executive Officer of Hitachi High-Tech, says, “The Hitachi group has a long history of friendship with Thai industry.” Citing the importance of the Eastern Economic Corridor and the government's new Thailand 4.0 program, he continues, “As one of the largest trading organizations among the group, Hitachi High-Tech has been interested in smart cities in Thailand, especially the one currently planned and being developed by AMATA.”



The new face of AMATA

AMATA specializes in planning, developing, managing, and marketing integrated industrial cities to serve an international clientele constituting over a thousand customers. Since its early years, AMATA has embraced a “Perfect City” concept, representing our journey to create in-

In this era of increasing digital communication and economic convergence and integration, we felt that our logo needed a facelift to better represent our vision, mission, and values:

New Corporate Logo

AMATA

dustrial cities equipped with the services, facilities, and infrastructure needed to meet the demands of a continually changing business world.

The word AMATA means “Eternity” in Sanskrit. Since its establishment in 1989, AMATA has never changed its direction and stayed true to its commitment to continually improve and develop to the better. AMATA seeks harmonious relationships based on fairness and respect, achieving an “All Win” result for all our stakeholders.

AMATA has set a target of becoming a leading smart city in Thailand and the wider region, in order to promote sustainable and energy-efficient work environments within our cities, as well as environmentally harmonious living arrangements. The smart-city concept also includes new methods of encouraging innovation, knowledge, technology, and creativity. This highly dynamic progress opens up endless possibilities, making the planned smart city a major component of AMATA's plans for continued expansion and growth in the region.

- The classic AMATA letters got a makeover to look more modern and prominent.
- We removed the mechanical gear to avoid industrial and analog connotations, signaling our digital capacity and comprehensive range of services.
- We added what we call a “progressive line” to represent the constant evolution of AMATA in all its facets and the expansion of our boundaries.
- We changed our tagline to “Possibilities Happen”.

We are reinforcing on our core ideas and values.

Our vision statement is:

“Creating perfect cities where possibilities happen.”

And our mission statement is:

“We are committed to creating a culture of ‘All Win’ for our stakeholders by expanding new frontiers and exploring innovation to build a Smart City for an enriched quality of life.”

Smart Cities

Continued from Page 1

of Energy has inked a Memorandum of Understanding with AMATA to spearhead Smart City development including sustainable energy innovation within AMATA Smart City model. Mr. Kromadit explained that the partnership creates an “all-win” scenario for all stakeholders, by supporting the government’s Thailand 4.0 program, creating increased economic value for customers and foreign investors, and reducing damage to the local environment, eventually reaching zero

levels of discharge and environmental waste.

Taking steps to create AMATA Smart City within the Thailand 4.0 model, AMATA is pushing forward to maximize its performance on a variety of axes, from preserving Thailand’s natural beauty by minimizing environmental impact to encouraging innovation and creativity in order to create economic value for AMATA’s customers, partners, and investors.



Saab is pleased that AMATA has chosen Saab, and Sweden, as a partner for the Smart City and Aerospace City concepts. Through this agreement, “Saab can directly contribute to the positive progress of Thailand 4.0,” says Mr. Håkan Buskhe, President and Chief Executive Officer of Saab AB, upon signing a Memorandum of Understanding with AMATA for a possible collaboration in the development of AMATA Smart City and Smart Aerospace City. (More on this story in the upcoming Q2 issue.)

The new name of AMATA Nakorn

AMATA Nakorn Industrial Estate, Chonburi, is AMATA’s flagship estate, covering 4,330 hectares of land. Established in 1989, it serves almost 700 multi-nationals and local companies as a manufacturing home employing over 200,000 people. In 2010, the state-of-the-art industrial city made the top ten for best economical potential in a global ranking of economic zones by fDi Magazine.

In order to be in line with AMATA projects regionally, AMATA decided to rename AMATA Nakorn Industrial Estate, Chonburi, effective January 18, to: AMATA City Chonburi.

Consistent with its name change, AMATA City Chonburi aims to become an international modern smart city developer and a learning center for smart-city development

in this region. Spurred by the new Thailand 4.0, which the Thai government intends to promote a value-based, innovation-driven economy and further development of the Eastern Economic Corridor, AMATA has established new policies to improve the sustainability of company operations.

As such, AMATA City Chonburi will continue to lead AMATA’s other industrial city projects in the region:

- **AMATA City Rayong**, Rayong Province, Thailand
- **AMATA City Bien Hoa**, Dong Nai Province, Vietnam
- **AMATA City Long Thanh**, Dong Nai Province, Vietnam
- **AMATA City Halong**, Quang Ninh Province, Vietnam

In Memoriam

Dr. Surin Pitsuwan, 1949 – 2017, Chairman of the Board of Directors AMATA Corporation PCL.



to 2001. Dr. Surin achieved a reputation as a great statesman for Southeast Asia during his time as the Secretary General of the Association of Southeast Asian Nations from 2008 to 2012.

Dr. Surin received 13 honorary doctoral degrees and served as Professor Emeritus at Thammasat University in Bangkok. Additionally, he served as a visiting professor and fellow at numerous international universities and institutes of higher learning.

Prior to his passing, Dr. Surin worked relentlessly for Southeast Asian integration, educational and political reform and social advancements based on integrity and mutual respect.

Dr. Surin Pitsuwan was appointed an independent director of AMATA in 2015 and elected Chairman of the Board of Directors the following year.

AMATA greatly benefitted from Dr. Surin’s many contributions. He possessed the fine qualities of a true statesman, including an outstanding temperament and intellect, yet remained gentle and humble throughout his life. He believed in the values of education and compassion for lived his conviction to democracy, fairness and freedom for the betterment of society and the lives of all people. We are truly thankful for the contributions of his life’s work, as well as his lifelong passion for the advancement of Thailand and all the people of the world.

We join an uncountable number of people from all walks of life around the globe in mourning the deeply missed Dr. Surin Pitsuwan. The incredible response to his passing from around the world demonstrates the great loss to those who knew him and reflects the significance of his achievements.

We convey our heartfelt condolences to the Dr. Surin’s family and friends, as well as all others who were so fortunate as to be touched by his presence in their lives.

–AMATA Corporation PCL.

We are deeply saddened to announce the passing of the highly respected and honorable Chairman of our Board of Directors, Dr. Surin Pitsuwan. Dr. Surin died on November 30, 2017 in Bangkok at the age of 68.

Born and raised in Thailand’s southern province of Nakorn Sri Thammarat, he was awarded a scholarship and was a high school exchange student in Minnesota, USA, in 1967-1968. Shortly after returning Thailand, he won another scholarship from Claremont Men’s College (now Claremont McKenna College) Claremont, California, to complete his B.A. in political science (cum laude) in 1972. He continued his studies at Harvard University in Cambridge, Massachusetts, and received his M.A. and Ph.D. in 1974 and 1982, respectively, in the fields of political science and Middle Eastern Studies. He also spent a year and a half from 1975-77 studying Arabic and conducting research at the American University in Cairo, while concurrently serving as a fellow at the Higher Council for Islamic Research in Cairo, Egypt.

Dr. Surin Pitsuwan returned to Thailand in 1984, after having worked and lectured in the US. He successfully ran for a Parliament seat in 1986 and was returned to Parliament eight times. He held various positions in the Thai government, including his tenure as the Minister of Foreign Affairs from 1997

Customer News

FOMM ASIA

Providing technology to impress all over the world

FOMM Asia will soon develop and manufacture its first vehicles from its facility at AMATA Nakorn. FOMM Asia is expanding its presence at AMATA as part of a long-term plan to explore its potential for the production of purely electric vehicles. These electric vehicles will achieve greater environmental sensitivity and energy efficiency without sacrificing on performance and safety.



FOMM Asia was incorporated in 2016 as a Thai subsidiary of the Japanese company FOMM, which provides capital support to its local branch and the surrounding economy, as well as cutting-edge technology from its operations in Japan. FOMM stands for "First One Mile Mobility," emphasizing the company's vision of producing ideal vehicles for traveling the "first one mile." These short-range trips, whether for work, shopping, recreation or leisure, have become more important to modern consumers' daily lives. A compact electric car is the ideal vehicle for these consumers, according to company founder and CEO Hideo Tsurumaki. In his vision, FOMM's eventual electric vehicles will deliver a travel experience far exceeding that offered by ordinary electric cars. Until now, electric cars have resembled traditional cars, only with the gas engine replaced with an electric motor. In contrast, FOMM envisions an entirely re-conceived vehicle equipped with special features to bring quality and value to FOMM's customers. FOMM aims to provide the ideal electric vehicle for short-range transportation, and one that is particularly suitable for city traffic.

FOMM's complete redesign of the urban vehicle concept yields many innovative advantages to its customers. The compact electric vehicle features detachable cassette type lithium ion batteries; connected applications can provide battery information alerts to users' smartphones. The driver-side space has been entirely reimaged with a hand-operated accelerator, for more efficient utilization of the interior space. Although ranking as the world's smallest model in the compact class, with dimensions of 2.585 meters length by 1.295 meters, FOMM's compact electric vehicle still seats four. FOMM's total vehicle redesign achieves new levels in comfort and efficiency, as well as a feel of the future within the car's interior.

FOMM is also developing special techniques to adapt to sensitive or demanding environments, such as the ability to float on water in case of flooding emergencies, and high-power cooling systems for the hot climates of ASEAN countries.

We would like to welcome FOMM Asia to the AMATA family and wish them every success in the years to come!

Company Introduction

APM Auto Components Thailand

Innovation has become a necessary tool as technology and the future change.

APM Group, Malaysia, has been a major force in the Malaysian automotive landscape for the past forty years, with well-established advantages in the making of automotive components. As an automotive component manufacturer, APM has spent many years developing its core competencies before expanding into the global market.



APM's plant in Thailand is located at the AMATA City Industrial Estate in Rayong. Occupying 56,400 square meters of land, the plant is operated by APM Auto Components (Thailand) Ltd., a wholly-owned subsidiary of APM Automotive Holdings Berhad, and was completed in 2017. APM Auto Components manufactures, distributes, and sells automotive extrusion parts, bus seats, air conditioning systems, and auto parts such as leaf springs and coil springs for automotive clients. Kevin Low, the head of business development for the Thai branch, says, "APM Group is poised to expand globally in key economies. We built the Thai plant to accommodate our original equipment manufacturer (OEM) customers and also to accommodate future business in bus and truck industry. With the planned regional development under the Eastern Economic Corridor project and continued economic growth under the Thailand 4.0 program, we anticipate that our bus and truck business will continue to grow rapidly. In particular, the long-haul trucking industry will become important to connect economic centres in the region. At APM, our commitment to flexibility and our lengthy experience in the industry enables us to develop unique, innovative solutions, such as air-conditioning systems for

electric vehicles and direct drive mechanisms for our customers." The Thai division benefits from the support and experience of APM Group as it aims to make its engineering research division the leading R&D center in Malaysia, as measured by the number of patent registrations.

The company envisions becoming a global automotive systems supplier, providing one-stop top-tier service to OEMs. Kevin Low adds, "We are committed to clean, sustainable manufacturing and providing our customers with high quality products." The APM Group consists of five divisions, namely: Suspension, Interior & Plastic, Heat Exchange & Electrical, Marketing, and Engineering & Research divisions. In recent years, APM has built a strong regional presence with fully-owned manufacturing plants and joint ventures in Thailand, Indonesia, Myanmar, Vietnam, Australia, USA, and the Netherlands, supplying manufactured parts to major firms across the global automotive industry.

For more information, please contact Kevin Low, Head of Business Development at kevin.low@apm.com.my or www.apm.com.my



"AMATA Beyond –
Innovation is our ultimate goal!"

Chackchai Panichapat,
Vice Chairman, Board of Directors,
AMATA Corporation PCL.

AMATA Mini Marathon enters Round 10 with magnificent castle views

On November 26th, some four thousand sport enthusiasts and runners gathered at AMATA's Nakorn industrial estate (new name now AMATA City Chonburi) to participate in the AMATA Mini Marathon. The event marked its 10th anniversary as a company program promoting good health and regular exercise among factory workers and personnel, in addition to people from surrounding communities. The number of participants has increased by fifty percent annually, demonstrating the importance and enjoyability of sports events. The mini marathon was held in two distances – a 10.5km run and a 4.8km combined run and walk. This year, the course was redesigned to be more interesting and exciting for runners, leading through the AMATA Spring Country Club's green areas and the gardens of AMATA Castle. Trophies were given for winners and runner-ups in the long distance events, as well as for participation to those clubs, associations, and factories with the largest number of participants. Participants' motivation to take part was visibly rewarded with t-shirts and medals, as well as in their smiling faces. The results make obvious what was already suspected – participating in sport makes everyone happy!



AMATA's participation in the annual event underscores its commitment to the value of sport to the health and well-being of its employees and the members of the wider community. Yearly sports activities organized for factories at AMATA's various industrial estates include soccer, volleyball, basketball, takraw, badminton, table tennis and petanque. At AMATA's Nakorn (AMATA City Chonburi) location alone, 146 (!) male soccer teams entered the competition, as well as 112 teams in badminton doubles. In addition to these sport events organized for AMATA's community of factory employees, AMATA also sponsors and supports sport programs for surrounding schools at both the primary and secondary level.

News from AMATA Vietnam

The AMATA City Bien Hoa Joint Stock Company, AMATA's affiliate in Vietnam, is delighted to announce the following new customers:

- The Thai company Lighting & Equipment (Vietnam) Co. Ltd. has signed a lease agreement for a ready-built factory to produce components and electrical lighting equipment
- Inzi Vina Co., Ltd., an investment firm from South Korea, has signed a land lease in order to manufacture press and plastic injection parts
- Yng Shun Vietnam Co., Ltd., from the People's Republic of China, entered into

a land lease agreement for producing sewing machine parts

- Assab Steel Vietnam Co., Ltd., an Austrian enterprise, signed a land lease agreement for a facility fabricating steel machinery and equipment parts
- The South Korean company G.SACE Vina Co., Ltd. entered into a land lease agreement for setting up a pipe rack production facility

We welcome all our new customers to AMATA City Bien Hoa and wish them every success to come.

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AMATA
www.amata.com

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Email us at marketing@amata.com